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- *International Consultant in Economics & Finance: World Bank, UNDP, UN University, AfBD...*
- 2011-2017- Director of the Doctoral School of Law, Economics, Management & Political Science.
- 2010-Present - Expert for Programs & Research projects conducting and evaluation at HCERES, QNRF, PROMIS....
- Publications +200 articles & Books, Citations ~6000, H-Index 37

**Know-how transfer related to internationalization of research and innovation**  
**Training**

# Introduction

# Recent trends in Research management

- The increasing complexity of research projects is evident with a **big number of participants/actors managing financial, human and physical resources**.
- All these resources need to be suitably aligned and effectively coordinated to achieve objectives.
- Very **competitive process**: to obtain funding/to publish in international journals/ Patent for an invention/innovation ...
- The overall **success** of achieving scientific and financial outcomes depends to a large part on the **effectiveness of research/project management**.

# Objectives of this training

- Understand the main components of a good **research proposal that meets international standards**
- Learn some **best practices in international research & innovation funding**
- Work on **your own research** and innovation projects
- Develop your **presentation skills**
- Understand major related issues such as **international research cooperation, team building and networking, intellectual propriety, resources management ....**

- We will work on actual funded projects to show you project preparation steps and evaluation criteria
- Ideally, by the end of this training, each participant should have a **complete research proposal** that could be submitted for an international grant and presented/defended orally

# Objectives

- 1. International research & innovation cooperation**
- 2. International knowledge transfer**
- 3. Intellectual property management & Patenting process**
- 4. Competitive research proposal preparation – Best practices & international standards**
- 5. Define a research question**
- 6. Literature & Methodology**
- 7. Innovation, expected results and dissemination**
- 8. Team building and international networking**
- 9. Budget and reporting**
- 10. Risk management**
- 11. Communication and presentation skills**

# Agenda

- **Lecture 1:** International Research and Innovation Cooperation
- **Lecture 2:** Competitive Bids Preparation, Implementation and Examples of Good Practices given by EU Universities
- **Lecture 3:** Innovative activities: IP, Patenting Process and Know-how Transfer related to Internationalization of Research and Innovation
- **Lecture 4:** Communication and Presentation Skills